

# Why Invest In Fintech Innovation?

As of June 30, 2024

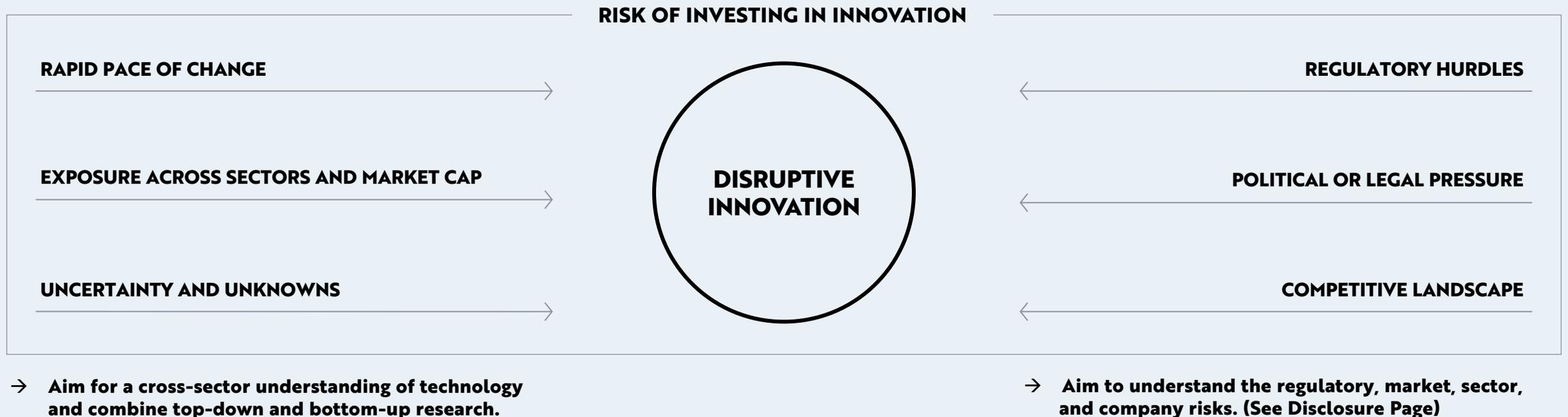




# Risks of Investing in Innovation

Please note: Companies that ARK believes are capitalizing on disruptive innovation and developing technologies to displace older technologies or create new markets may not in fact do so. ARK aims to educate investors and seeks to size the potential investment opportunity, noting that risks and uncertainties may impact our projections and research models. Investors should use the content presented for informational purposes only, and be aware of market risk, disruptive innovation risk, regulatory risk, and risks related to certain innovation areas.

Please read risk disclosure carefully.





# Definitions, Risk & Disclosure Associated with Fintech

**Disruptive Innovation Risk.** Companies that ARK believes are capitalizing on disruptive innovation and developing technologies to displace older technologies or create new markets may not in fact do so. Companies that initially develop a novel technology may not be able to capitalize on the technology. Companies that develop disruptive technologies may face political or legal attacks from competitors, industry groups or local and national governments. These companies may also be exposed to risks applicable to sectors other than the disruptive innovation theme for which they are chosen, and the securities issued by these companies may underperform the securities of other companies that are primarily focused on a particular theme.

**Financial Technology Risk.** Companies that are developing financial technologies that seek to disrupt or displace established financial institutions generally face competition from much larger and more established firms. Fintech Innovation Companies may not be able to capitalize on their disruptive technologies if they face political and/or legal attacks from competitors, industry groups or local and national governments. Blockchain technology is new and many of its uses may be untested. Blockchain and Digital commodities and their associated platforms are largely unregulated, and the regulatory environment is rapidly evolving. As a result, companies engaged in such blockchain activities may be exposed to adverse regulatory action, fraudulent activity or even failure.

**Software Industry Risk.** The software industry can be significantly affected by intense competition, aggressive pricing, technological innovations, and product obsolescence. Companies in the software industry are subject to significant competitive pressures, such as aggressive pricing, new market entrants, competition for market share, short product cycles due to an accelerated rate of technological developments and the potential for limited earnings and/or falling profit margins. These companies also face the risks that new services, equipment or technologies will not be accepted by consumers and businesses or will become rapidly obsolete. These factors can affect the profitability of these companies and, as a result, the value of their securities. Also, patent protection is integral to the success of many companies in this industry, and profitability can be affected materially by, among other things, the cost of obtaining (or failing to obtain) patent approvals, the cost of litigating patent infringement and the loss of patent protection for products (which significantly increases pricing pressures and can materially reduce profitability with respect to such products). In addition, many software companies have limited operating histories. Prices of these companies' securities historically have been more volatile than other securities, especially over the short term.

**Internet Company Risk.** Many Internet-related companies have incurred large losses since their inception and may continue to incur large losses in the hope of capturing market share and generating future revenues. Accordingly, many such companies expect to incur significant operating losses for the foreseeable future and may never be profitable. The markets in which many Internet companies compete face rapidly evolving industry standards, frequent new service and product announcements, introductions and enhancements, and changing customer demands. The failure of an Internet company to adapt to such changes could have a material adverse effect on the company's business.

## Wallet Definitions and Risks:

**Desktop wallets:** Desktop wallets are software that can be downloaded to your PC or laptop that allow you to store your private keys on that computer.

**Mobile app wallets:** Mobile app wallets are apps that let you store your keys on your mobile device. Many mobile app wallets allow you to use your cryptocurrencies for small retail transactions with certain businesses.

**Private Key.** A private key is like a password — a string of letters and numbers — that allows you to access and manage your crypto funds.

**Online wallets:** Online wallets are a type of software that lets you store and access your keys from any Internet-connected device. In this case, your private keys are stored remotely on third-party servers owned by the provider of the online wallet. You create a username and password just as you would for a traditional online bank account and then you are able to use the software easily. Online wallets are commonly associated with cryptocurrency exchanges, which are entities that facilitate the trading of fiat currency for cryptocurrencies.

**Digital Wallet Risk.** Digital wallets are convenient because you don't have to memorize your private key, write it down or store it elsewhere. However, a downside of wallets is that they, like any service connected to the Internet, are vulnerable to hackers and malicious code. Desktop and mobile app wallets that store keys locally on a device are susceptible to loss, destruction and theft. For example, if you lose your phone that has a mobile app wallet that stores your cryptocurrency keys, you may permanently lose your investment.

# Vertical Software Platforms Are Consolidating Financial Services

In addition to enabling core business operations, vertical software providers like Block, Shopify, and Toast are consolidating financial services for merchants. With digital wallets at their core, and partnering with sponsor banks and fintech companies or activating their own banking charters, vertical platforms should eliminate myriad merchant interactions with less efficient legacy financial institutions.

	Consumer*	Merchant						
	Digital Wallet	Payroll	Checking	Savings**	Debit Card	Credit Card	Working Capital Financing	Bill Pay***
Block	✓	✓	✓	✓	✓	✓	✓	✓
Shopify	✓		✓	✓	✓	✓	✓	✓
Toast	✓	✓			✓		✓	✓

\*We consider Block's Cash App and Toast's MyToast mobile app as consumer digital wallets, and we consider Shopify's Shop mobile app and Toast's Toast Takeout mobile app as digital wallets in their early stages. \*\*We consider Shopify Balance as both a checking and savings vehicle for merchants. \*\*\*Given xtraCHEF's invoice automation features, we believe Toast will soon offer direct bill pay on its platform. Sources: ARK Investment Management LLC, 2024. This ARK analysis is based on a range of underlying data from external sources, which may be provided upon request. Forecasts are inherently limited and cannot be relied upon. For informational purposes only and should not be considered investment advice or a recommendation to buy, sell, or hold any particular security. Past performance is not indicative of future results.



# Vertical Software Platforms Are Consolidating Consumer Services

Vertical software platforms are not only enabling vast merchant networks but also building consumer networks using digital wallets. By scaling merchant and consumer networks simultaneously, vertical software platforms are becoming operating systems for these two-sided networks.

	Consumer*								Merchant
	Payments	Checking	Savings	Debit Card**	Buy Now Pay Later	Personal Lending	E-commerce	Loyalty	Digital Wallet
Block	✓	✓	✓	✓	✓	✓	✓	✓	✓
Shopify	✓				✓		✓	✓	✓
Toast	✓			✓			✓	✓	✓

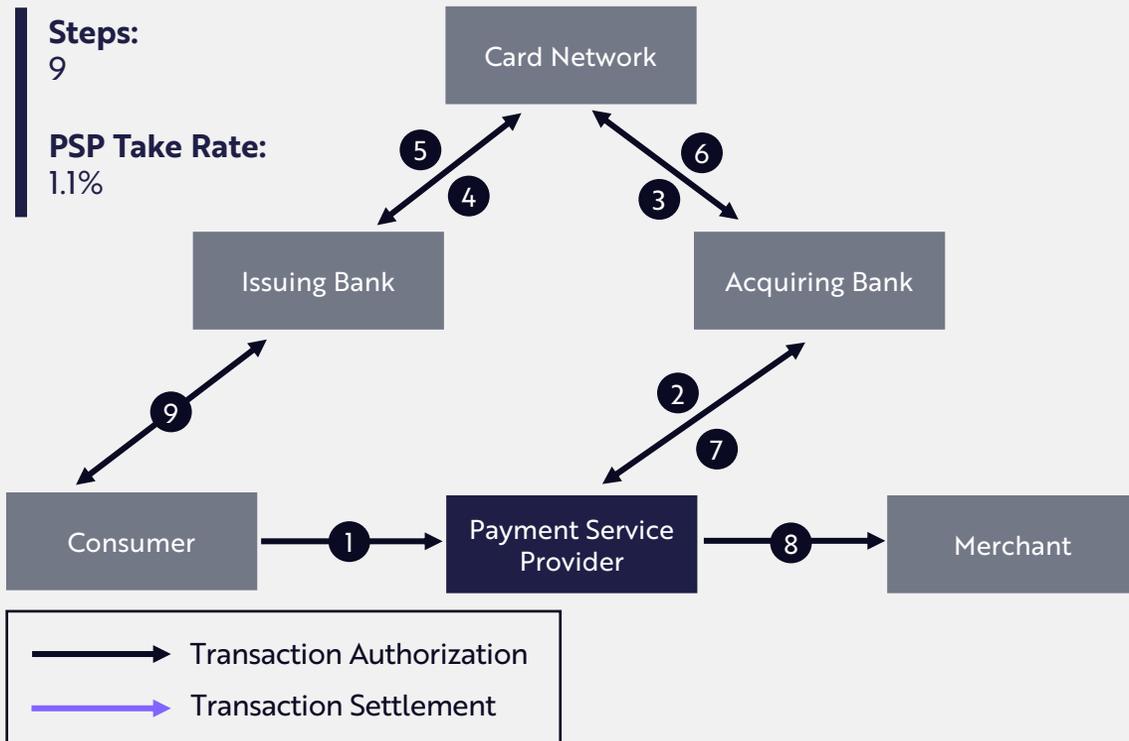
\*We consider Block's Cash App and Toast's MyToast mobile app as consumer digital wallets, and we consider Shopify's Shop mobile app and Toast's Toast Takeout mobile app as digital wallets in their early stages. \*\*We consider the Toast Pay Card a form of consumer debit cards. Sources: ARK Investment Management LLC, 2024. This ARK analysis is based on a range of underlying data from external sources, which may be provided upon request. Forecasts are inherently limited and cannot be relied upon. For informational purposes only and should not be considered investment advice or a recommendation to buy, sell, or hold any particular security. Past performance is not indicative of future results.



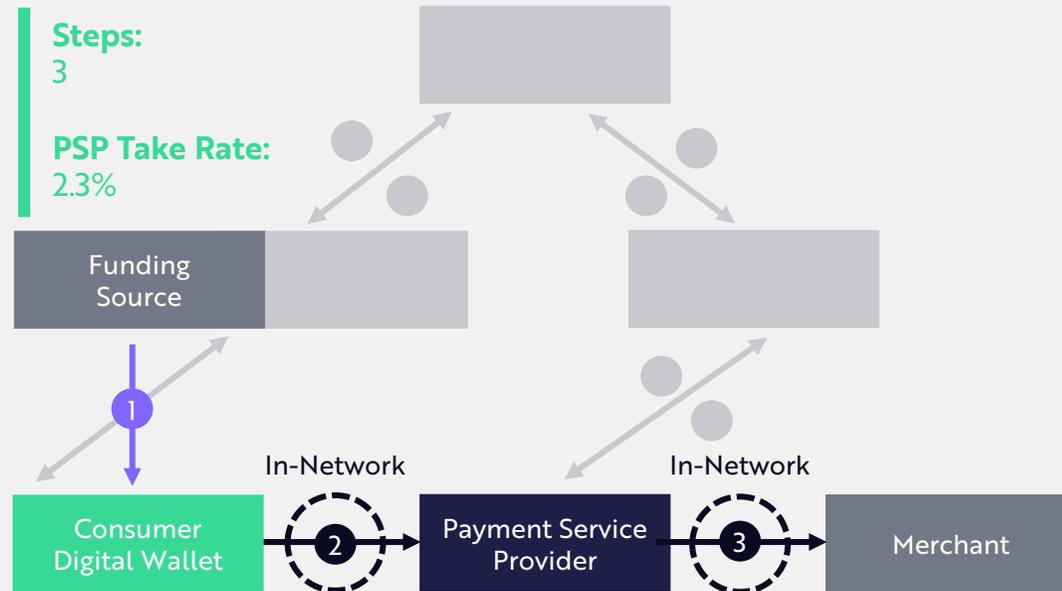
# Digital Wallets Are Likely To Disintermediate Consumer-To-Business (C2B) Payment Ecosystems

Transactions funded with digital wallet balances bypass banks and card networks, saving interchange fees for payment facilitators, merchants, and consumers. In ARK's view, vertical software platforms with scaled consumer and merchant ecosystems will leverage digital wallets to facilitate closed-loop transactions.\*

## BEFORE: C2B Card Payment Authorization



## AFTER: C2B Closed-Loop Payment Authorization



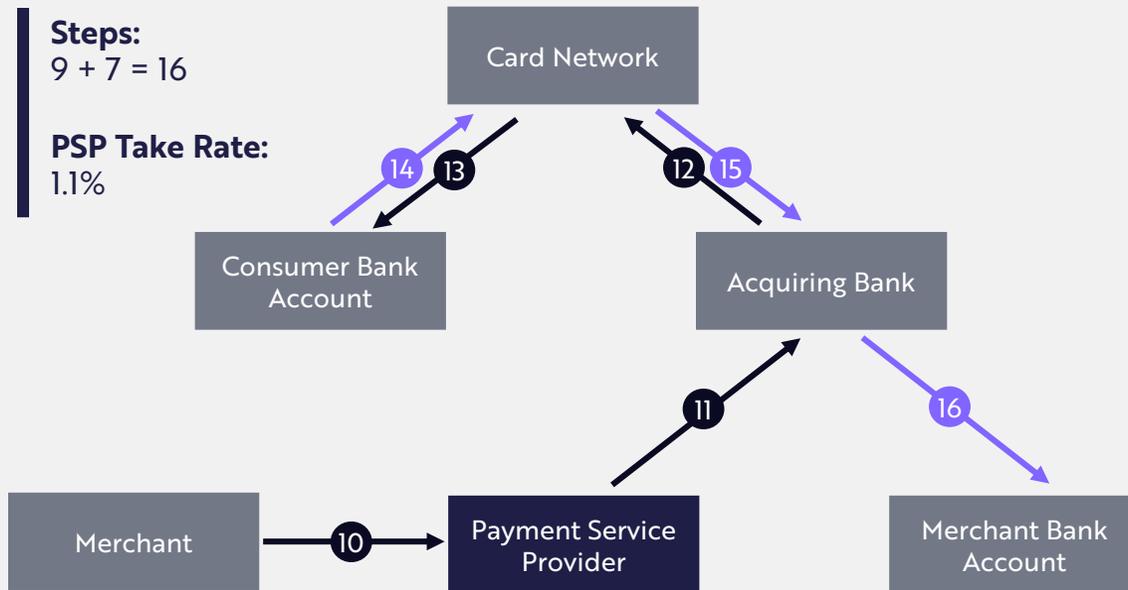
\*Payment processes and associated fee estimates are rendered for illustrative purposes only. Sources: ARK Investment Management LLC, 2024. This ARK analysis is based on a range of underlying data from external sources, which may be provided upon request. Forecasts are inherently limited and cannot be relied upon. For informational purposes only and should not be considered investment advice or a recommendation to buy, sell, or hold any particular security. Past performance is not indicative of future results.



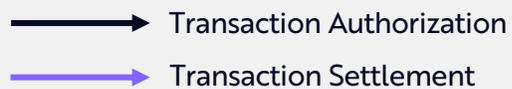
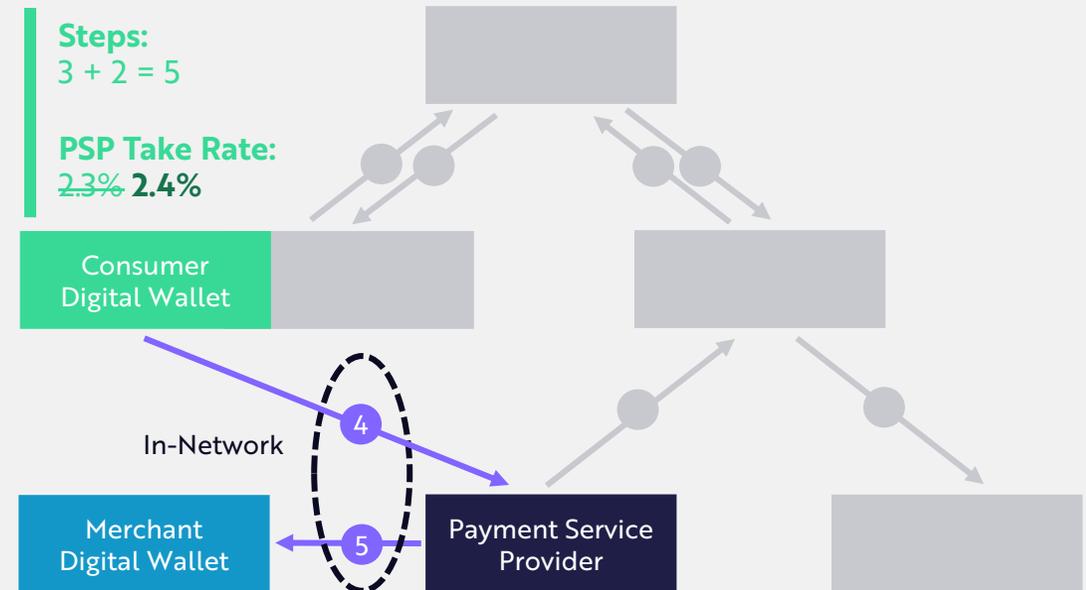
# Digital Wallets Could Disintermediate Merchant Banking

Vertical software platforms can serve merchants with financial services. With digital wallets, these platforms not only enhance convenience but also monetize deposits, reducing the number of steps from payment authorization to merchant settlement from 16 to 5 and more than doubling the platform take rate.\*

## BEFORE: Status Quo Merchant Settlement



## AFTER: Closed-Loop Merchant Settlement



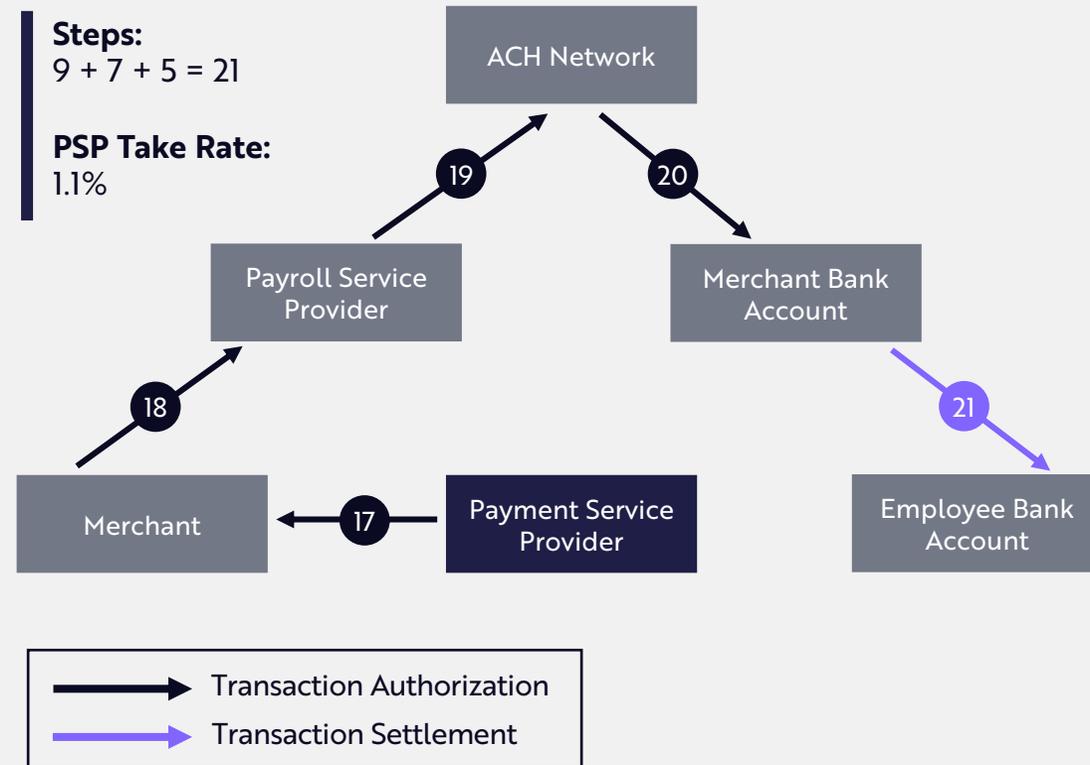
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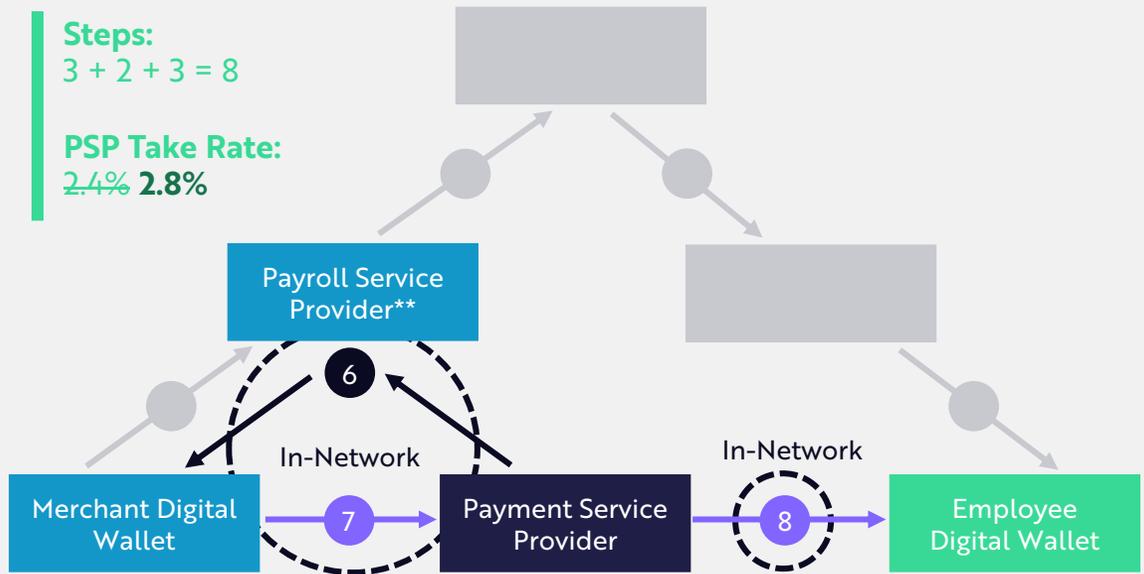
# Digital Wallets Could Disintermediate The Payroll Banking Opportunity

Vertical software platforms probably will use digital wallets to link merchants directly to employees, adding monetization opportunities with little to no cost of customer acquisition.\*

## BEFORE: Status Quo Payroll



## AFTER: Closed-Loop Payroll



\*Payment processes and associated fee estimates are rendered for illustrative purposes only. \*\*In this example, we assume the PSP offers a first-party or white-labeled third-party payroll solution. Sources: ARK Investment Management LLC, 2024. This ARK analysis is based on a range of underlying data from external sources, which may be provided upon request. Forecasts are inherently limited and cannot be relied upon. For informational purposes only and should not be considered investment advice or a recommendation to buy, sell, or hold any particular security. Past performance is not indicative of future results.





## 5 Reasons Investors Should Consider ARKF

1. **Exposure To Innovation:** Aims for thematic multi-cap exposure to fintech innovations including mobile payments, digital wallets, peer-to-peer lending, blockchain technology, and risk transformation.
2. **Growth Potential:** Aims to capture long-term growth with low correlation of relative returns to traditional growth strategies and negative correlation to value strategies.
3. **Tool For Diversification<sup>1</sup>:** Offers a tool for diversification due to little overlap with traditional indices. It can be a complement to traditional value and growth strategies.
4. **Grounded In Research:** Combines top-down and bottom-up research in its portfolio management to identify innovative fintech companies and convergence across markets.
5. **Cost Effective:** Seeks to provide a lower cost alternative to mutual funds with true active management in an exchange traded fund (ETF) that invests in rapidly moving themes.

[1] Diversification does not assure a profit. The information herein is general in nature and should not be considered financial advice. An investor should consult a financial professional regarding the investor's specific situation.



# ARK Fintech Innovation ETF – ARKF

ARK's Fintech Innovation ETF focuses on innovations that are revolutionizing the financial industry. Regulatory changes have shifted the economics of intermediating capital, reconfiguring the value-chain and allowing exploitation by competitors. Technology is changing the ability of financial institutions to assess risk, interact with customers, and facilitate transactions.

- Ticker: ARKF
- Fund AUM: \$893.5 Million
- Typical Number of Holdings: 30-50 U.S. Equities/U.S.-listed ADRs
- Expense Ratio: 0.75%

TOP 10 HOLDINGS	Weight (%)
COINBASE GLOBAL INC	10.6%
SHOPIFY INC	8.3%
BLOCK INC	6.8%
DRAFTKINGS INC	5.8%
ROBINHOOD MARKETS INC	4.7%
TOAST INC	4.6%
ARK 21SHARES BITCOIN ETF	4.2%
PINTEREST INC	4.2%
ADYEN NV	3.8%
ROBLOX CORP	3.5%
	<b>56.6%</b>

MARKET CAPITALIZATION	(%)
Mega (\$100B+)	7.1%
Large (\$10 - \$100B)	71.5%
Medium (\$2 - \$10B)	21.3%
Small (\$300M - \$2B)	0.0%
Micro (\$50 - \$300M)	0.0%

TECHNOLOGY BREAKDOWN	(%)
Digital Wallets	29.2%
Intelligent Devices	25.5%
Neural Networks	14.9%
Next Gen Cloud	11.5%
Cryptocurrencies	8.1%
Smart Contracts	6.2%
Autonomous Mobility	0.5%

SECTORS	(%)
Financials	43.9%
Information Technology	21.2%
Communication Services	19.0%
Consumer Discretionary	10.7%
Real Estate	0.9%

*Holdings are subject to change and should not be considered as investment advice, or a recommendation to buy, sell or hold any particular security. It should not be assumed that an investment in the securities identified was or will be profitable.*

*Source: ARK Investment Management LLC; All data as of June 30, 2024.*



# Thematic Strategies Focused on Disruptive Innovation



**ARKK**  
ARK Innovation ETF



**ARKX**  
ARK Space Exploration & Innovation ETF



**ARKW**  
ARK Next Generation Internet ETF



**PRNT**  
The 3D Printing ETF



**ARKQ**  
ARK Autonomous Tech. & Robotics ETF



**IZRL**  
Israel Innovative Technology ETF



**ARKG**  
ARK Genomic Revolution ETF



**ARKF**  
ARK Fintech Innovation ETF



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Factsheet, prospectus, and latest performance reports are available for download on our website: [ark-funds.com/investor-material](https://ark-funds.com/investor-material)



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***Investors should carefully consider the investment objectives and risks as well as charges and expenses of an ARK ETF before investing. This and other information are contained in the ARK ETFs' prospectuses, which may be obtained by visiting [www.ark-funds.com](http://www.ark-funds.com). The prospectus should be read carefully before investing.***

***Investing in securities involves risk and there's no guarantee of principal.***

**Fund Risks:** The principal risks of investing in ARKF: **Equity Securities Risk.** The value of the equity securities the Fund holds may fall due to general market and economic conditions. **Foreign Securities Risk.** Investments in the securities of foreign issuers involve risks beyond those associated with investments in U.S. securities. **Financial Technology Risk.** Companies that are developing financial technologies that seek to disrupt or displace established financial institutions generally face competition from much larger and more established firms. Fintech Innovation Companies may not be able to capitalize on their disruptive technologies if they face political and/or legal attacks from competitors, industry groups or local and national governments. A Fintech Innovation Company may not currently derive any revenue, and there is no assurance that such company will derive any revenue from innovative technologies in the future. Technology companies may have limited product lines, markets, financial resources or personnel. The products of technology companies may face rapid product obsolescence due to technological developments and frequent new product introduction, unpredictable changes in growth rates and competition for the services of qualified personnel. **Blockchain technology** is new and many of its uses may be untested. Blockchain and Digital commodities and their associated platforms are largely unregulated, and the regulatory environment is rapidly evolving. Because blockchain works by having every transaction build on every other transaction, participants can self-police any corruption, which can mitigate the need to depend on the current level of legal or government safeguards to monitor and control the flow of business transactions. As a result, companies engaged in such blockchain activities may be exposed to adverse regulatory action, fraudulent activity or even failure. Digital assets that are represented and trade on a blockchain may not necessarily benefit from viable trading markets. For other risks regarding the fund please see the prospectus. **Disruptive Innovation Risk.** Companies that ARK believes are capitalizing on disruptive innovation and developing technologies to displace older technologies or create new markets may not in fact do so. Companies that initially develop a novel technology may not be able to capitalize on the technology. Companies that develop disruptive technologies may face political or legal attacks from competitors, industry groups or local and national governments. These companies may also be exposed to risks applicable to sectors other than the disruptive innovation theme for which they are chosen, and the securities issued by these companies may underperform the securities of other companies that are primarily focused on a particular theme. **Digital Wallet Risk.** Digital wallets are convenient because you don't have to memorize your private key, write it down or store it elsewhere. However, a downside of wallets is that they, like any service connected to the Internet, are vulnerable to hackers and malicious code. Desktop and mobile app wallets that store keys locally on a device are susceptible to loss, destruction and theft. For example, if you lose your phone that has a mobile app wallet that stores your cryptocurrency keys, you may permanently lose your investment.

Shares of ARKF are bought and sold at market price (not NAV) and are not individually redeemed from the ETF. ETF shares may only be redeemed directly with the ETF at NAV by Authorized Participants, in very large creation units. There can be no guarantee that an active trading market for ETF shares will develop or be maintained, or that their listing will continue or remain unchanged. Buying or selling ETF shares on an exchange may require the payment of brokerage commissions and frequent trading may incur brokerage costs that detract significantly from investment returns.

Securities in the ETF's portfolio will not match those in any index. The active ETFs are benchmark agnostic and corresponding portfolios may have significant non-correlation to any index. Index returns are generally provided as an overall market indicator. You cannot invest directly in an index. Although reinvestment of dividend and interest payments is assumed, no expenses are netted against an index's returns. An indication of interest in response to this advertisement will involve no obligation or commitment of any kind.

Portfolio holdings will change and should not be considered as investment advice or a recommendation to buy, sell or hold any particular security. Please visit [www.ark-funds.com](http://www.ark-funds.com) for the most current list of holdings for the ARK ETFs.

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